



All the News That's Fit to Print And More

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Quick Glance



Senior Meals Drivers

Kiwanis Program September 16, 2017



Meal Delivery Location
Mennonite Church - Hwy 105
Delivery Days
Tues, Wed, Thurs



Thanks to Jim Murphy

Scribes

Sept 16
Ken Lingle

Sept 23
Dean Snow

Sept 30
Martha Sill

Oct 7
Tom Van Wormer

Oct 14
Jay Kelley

Oct 21
Frank Wynne

The Overhead Myth for Non-Profits

Haley Chapin and
Kim Whisenhunt

Future Program Announcements

September 23, 2017

Annual Look Back

RF Smith

September 30, 2017

Changing of the Guard

Member Concerns

There were no member concerns, but Rich Munsell advised us that Thursday sunset is Rosh Hashanah, the Jewish New Year - year 5778 on the calendar. Rich joked that it would be a good idea to show up at Harry Brandon's house Thursday evening to help him celebrate. Harry said it would be a surprise party to Barb, his wife.

Jim Clemans led the morning prayer. Jim asked us to remember the tragic deaths caused by hurricanes Irma and Harvey and the destruction of homes and property that is hard to imagine. Also this week is 16 years after the destruction of the Twin Towers in New York City. Our world continues to be troubled and we need Your guidance and love so vital to us all. The response to

Oct 28
RF Smith



Thanks to
Dennis Beasley

Upcoming Programs

September 23, 2017

Annual Look Back

RF Smith

September 30, 2017 Changing of
the Guard



Thanks Larry Young

Board of Directors

the hurricanes by communities, states and the entire nation has been great and reflects values we hold dear. Help us to continue praying for the victims and to do everything possible to ease their suffering. Bless our Club and Nation, and walk with each of us until we meet again.

Jim Johnston led the Pledge of Allegiance.



President RF Smith

Called the meeting to order at 8:00 am.

RF's thought of the day from Paulo Coelho: "The world is changed by your example, not by your opinion."

GUESTS

2015-2016



Board of Directors

2016-2017

President - RF Smith

President Elect - Barb Broshous

Immediate Past

President - Rich Strom

Secretary - Mike Luginbuhl

Treasurer/ CFO - Jack Fry

Sergeant-at-Arms - Paul Short

VP - Programs - Larry Young

VP - Memberships - Bob Hayes



Barrie Town introduced his brother-in-law Dave Doerr from Pocatello, Idaho, who is visiting along with his daughter. Welcome!

VP- Fundraising - Barrie Town

VP - Public Relations - Steve Stephenson

VP - Service Leadership Program
- Max Williams

VP - Community Service - Cheryl Wangerman

Dir - Bingo & Raffles -
Mark Zeiger

Dir - Granting and External
Relations -
Jim Taylor

Dir - Member Recognition -
Ron Mangiarelli

Dir - Plans, Analysis, &
Resources -
Russ Broshous



Benny Nasser introduced Bob Fenton who the Executive Director of Marketing and Communications for Mt. Carmel Veterans Service Center in Colorado Springs. Glad to have you with us!

ANNOUNCEMENTS

Dir - Special Needs - Rich Munsell

Dir - Interclub & Social - Marian Taylor

Special Thanks To



Bonnie Nasser for photographs



Tom "Media Master" VanWormer for Media Services



Benny Nasser self-reported an incident involving the loss of part of a tooth and confusion about which dentist he had arranged to effect the repair. One dentist fixed it for him and the other complained to Bonnie about Benny's failure to appear. Benny had two business cards for dentists with the same first name - he just went to the wrong one. Benny will now have three stars adorning his "Frog" hat. Ed Tomlinson enjoyed turning over the care and feeding of the Frog.



RF Smith had several items:



Rich Hicks

K-News Editor

rich7100@comcast.net

MHKC Service Recognition

Kiwanian of the Year

2016 Larry Young

2015 Mark Zeiger

2014 RF Smith

2013 Tom Nelson

2012 Ron Heard

2011 Bonnie Biggs

2010 Dennis Daugherty

2009 Ed Kinney

2008 Don Johnson

2007 Ted Bauman

2006 Glenn Scott

- A signup sheet for our next inter-club meeting with the Colorado Springs club on 20 September at Paninos for lunch. A four course lunch is available for \$16.00.
- A signup sheet was also available for our next mixer that will be September 29th. The theme this mixer is "Octoberfest."
- Results from the "What If" event in downtown Colorado Springs on September 9th. This show provided a lot of creative ideas for kids including a soapbox derby car on display compliments of Glenn Scott and Rick Couch. Many kids stopped to learn more information about the car and the Soapbox Derby.
- We had a great session with the Rampart Range Club's Opioid discussion September 12th. They brought in a doctor and a law enforcement representative to talk about the opioid situation in Colorado and nationwide. This is a complicated, complex problem.
- RF was contacted by a graduate student from UCCS that is working on a Master's research project on aging. She is looking for people to interview who are 40 - 59 (RF noted that this leaves out some of us). Contact RF if you are interested.
- 10 MHKC members attended the Griffith's Kitchen Culinary Competition at the Garden of the Gods Club. There was a lot of really good food and the kids did a fantastic job. Ginger was the mystery food ingredient. They made quite a bit of money for the Griffith Center. RF and Ann Smith, Rich and Donna Rima, Rich and Kathy Strom, Joe and Cindy Foreman, and Dan and Ofie Lopez enjoyed the event, although they failed to chose either of the winners in their selections of People's Choice...some remedial training will be required.

Mark Zeiger gave us the results from Bingo last Monday: Profits of over \$3,000! Mark also let us know that he has been working to make our website more secure by adding an SSL certificate. Let him know if you have problems accessing information on the website.



2005 Dick Durham
2004 Benny Nasser
2003 Sharon Williams
2002 Bill Cook
2001 Jim Taylor
2000 Rich Rima
1999 Rich Lybolt
1998 Jack Johnson
1997 Larry Cheatham
1996 Ed DeValois
1995 Paul Bacalis
1994 Jerry Losey
1993 Denny Myers
1992 Bill Tope
1991 Max Williams
1990 Dick London
1989 Len Dodson
1988 Dave Turner
1987 Charlie Emmons
1986 Bill Dudman
1985 George Goddu
1984 Jim Carroll
1983 Rev John Snyder

Jim Murphy gave us an update on Meals Drivers. Additional MHKC volunteers are needed to transport meals for seniors from Colorado Springs (meals provided by Golden Circle Nutrition Program) to Monument 3 times a week. For driver volunteers, this might involve one day a month. Please see him for details.

Dave Wittman was selling Empty Bowls tickets at the Treasurer's desk (donations also being gratefully accepted). Sponsored by Monument Hills Kiwanis Club, Kiwanis Youth Service Leadership Club and Tri-Lakes Cares, Empty Bowls is one of the largest fundraisers for Tri-Lakes Cares. The event is coming up on Wednesday, Oct 4th from 5 pm to 7:30 pm at Lewis-Palmer High School. Tickets are \$20. Extra cash will buy tickets for the clients of Tri-Lakes Cares.



It is that time, again, when Kathy Strom will be sending out the Quarterly Dues Statements on October 1st. Payment is due by October 15th. After that date, Second Notices will be sent out. If payment is not received by the end of the month and previous arrangements have not been made with the Treasurer, Jack Fry, a \$10 fine will be assessed. You may pay by check or credit card at the Club meetings. You may also pay more than one quarter in advance. The Asst. Treasurers can tell you what you owe. You may also mail your check to the Club's P.O. Box 102, Monument, CO 80132. Your bank can send a payment to Integrity Bank & Trust: Routing # 107 006 994; Account # 1037498. You are always welcome to pay in advance.

*Additional Sertoman of the Year or Kiwanian of the Year designates include: Dexter Peak, JoAnn Peak, Steve Hall - Sunset Sertoma Club, Darlene Loudermilk & Joe Ashby

25 Year Legion of Honor

Rich Sayer

Don Smart

Jo Carroll

Steve Hall

30 Year Legion of Honor

Ed Devalois

Chuck Dunham

Jerry Losey

Max Williams

35 Year Legion of Honor

Ben Bellis

Bud Sterling

40 Year Legion of Honor

Watt Hill



Tri-Lakes Women's Club is holding their fall Harvesting Hope fundraiser at Spruce Mountain Ranch on Thursday, September 21. This premier food- and beverage-tasting event features delicious food from a variety of different local restaurants and includes a silent auction. They need setup help from 11:00am to 1:00pm and breakdown help from 9:00pm to 10:00pm. Mark Zeiger attempted to route a signup sheet, but was countermanded by those who thought they knew a better way to do the routing. Contact Mark for details on the fundraiser or routing advice.

LOSERS FOOTBALL POOL



**4th of July Parade is Powered
by**



Integrity Bank and Trust is the
Corporate Sponsor

for the Monument Hill Kiwanis
Club 4th of July Parade

**Monument Hill Kiwanis Club
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Tri-Lakes Cares

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Jim Taylor reported that the NFL Loser Pool lost 11 people and Winner (Sally's Challenge) Pool lost eight, so 32 people are still in the running.

WINNERS FOOTBALL POOL



Glenn Scott had the traditional Winners Pool results - Sandie Mangiarelli won with 13 and 2, and the Sacajawea was awarded to Joe Foreman.

HAPPY BUCKS

JJ Tracks

Tri-Lakes Printing

Wave's End Services, LLC

Silver Sponsors

Hunter-Wolff Gallery

The Wine Seller



Harry Brandon's first dollar was a wonder buck was for the eight foot height of the spill from Chris Otto's coffee cup, and thanks for a very tall cleanup chaplain, Rich Munsell. Second, referring to Benny Nasser's Frog award, Harry modified the line from Jack Nicholson in A Few Good Men: "You can't handle the tooth." Harry knew there would be a reaction, so he had five dollars handy - there were calls for \$10.

Thanks to Frank Wynne's mistaken birthday announcement, Sharon Williams now has a second birthday date to celebrate - September 26 and September 22. She was two bucks happy! Frank Wynne is \$1 poorer.

Rich Munsell was happy to be at the meeting, because last Sunday they were scheduled to be on a cruise leaving Ft. Lauderdale - cancelled due to Hurricane Irma.





Max Williams was happy to be alive after spending last Sunday at Benet Hill Monastery with 19 teenagers, 6 chainsaws and a very large wood chipper conducting fire mitigation. A very successful effort!

Following the trend set by Frog self-reporting, Mike McGrath (missing), Mike Wangeman (no magnet) and Bob Hayes (clean shirt with no food spot but no nametag) confessed to nametag failures.



Haley Chapin was happy because as of Friday the retail value of the Empty Bowls silent auction was over \$11,000.



Paul Short was happy because his daughter and son-in-law sold their house three hours after it went on the market and for more than the asking price - free staging by Paul. Paul's happy buck was that Jim Hatley was able to fix their overhead door in very short order.



Steve Keefer told us his father, aged 93, passed away last Sunday. Steve said he died peacefully, in his favorite chair, and he was ready to go. Steve's happy buck was for him.

There are two free, easy ways to donate money to the MHKC - **without paying a nickel out of your own pocket**. One is by getting a gift card (available from Mike Wangeman that comes with \$5 credit) for Safeway or Kings Soopers. You can then indefinitely add money to the card. Also, at Amazon.com Smile, you can designate Monument Hill Service Club as your charity organization and purchase items through Smile. Then Amazon donates .5% of all your purchases to our club.

BIRTHDAYS



Frank Wynne provided member birthdays for the coming week:

Dennis Beasley
Rich Strom
Bob Evans
Sharon Williams

Progressive Drawing

September 16, 2017

Winner this week is:

Sharon Williams

Kiwanis Progressive Drawing Stats:

Date of drawing: 9/16/17

Chips this drawing: 7

Carry over from last week: \$81

Today's 1/2 ticket sales: \$29

Total for today's drawing: \$110

Amount won & donated back: \$110

Amount won and kept by winner: \$0

Available for next week's drawing: \$0

Chips for next week's drawing: 10

Kiwanis Program

September 16, 2017



The Overhead Myth for Non-Profits

**Haley Chapin and
Kim Whisenhunt**

Scribe: Ken Lingle

Haley Chapin, Executive Director of Tri-Lakes Cares along with the Operations Manager Kim Whisenhunt of Tri-Lakes Cares provided a very interesting and informative presentation on the myths associated with Not-for-Profits administrative overhead. Haley has served as the Executive Director for Tri-Lakes Cares for over six years. She has overseen significant growth and success in the program while serving in this role. In addition to being very active in the community, Haley is an avid horse rider.

Haley began the presentation by talking about what is overhead? She gave examples of overhead such as administrative costs, fundraising costs, rent, utilities, and staff. Historically, donors have always favored supporting not-for-profit with low overhead costs. In the world of not-

for-profits, there has always been and still remains the feeling among donors that their money should just go to serve the clients and not be used for overhead. In reality this is not possible given what is entailed in the delivery of services. Haley used an example of a donor giving to a fire department, but only wanting the donation to go to water as a way to illustrate how unrealistic this type of thinking is. How would the water be functional/beneficial without firefighters, hoses, trucks also being in working condition and being utilized in order to actually spray the water on the fire?

There are other problems associated with using a not-for-profit's overhead costs as way to evaluate their effectiveness. Not only is overhead necessary but is also critical to the organization's ability to provide quality services. Not-for-profits that do not spend enough money on overhead costs can find themselves in a "doom loop" where their lack of investment in overhead can affect the quality of services which can reduce program revenue, further reducing the amount of money available for the delivery of high quality services.

In addition, all not-for-profit's costs are not the same and therefore their overhead costs are not going to be the same, ie a research company is going to have much higher overhead costs than a counseling program. However many donors still believe that maintaining 15% overhead should be the goal for every not-for-profit organization even though this level of was the result of legislation passed in 1958! A not-for-profit's overhead is also affected by how the organization computes their bottom line. For example if the not-for-profit has significant in-kind donations but does not record these in their yearly IRS 990 form, their overheads costs will be significantly higher than if they recorded them in GAAP document where they can record in-kind donations. It really comes down to what accounting system you are using!

Today, donors are beginning to look more at other factors when evaluating the effectiveness of not-for-profits besides what the organization's overhead is? Donors now want reports and evaluations. Not only do they want to know where their money is going but they also want to know if their money is making a difference. Program reports providing outcomes describing how the program made a positive impact on the targeted clientele is being utilized more and more however there are also some myths associated with this methodology as well. Many times programs present data that is not an "apples to apples" comparison because of differences in client difficulties, etc. At a glance it might seem that a program is actually more effective than it really is. Also judging a program's quality by their affiliation with credentialing organizations such as Charity Navigators is not always that revealing because not all not-for-profits have the ability to even be selected because of their smaller size or budget.

In closing, Haley's challenge to everyone is not be "Donor Beware" but rather "Donor Be Aware" meaning that as donors, we need to look deeper than what is the organization's bottom line overhead costs. This should be part of your assessment but you should also look at program outcomes, transparency, leadership, governance and the overall impact the organization makes on the community.

Happy Trails!

See you Saturday at:



Lewis Palmer D-38 Administration building

(a.k.a. Big Red)

146 Jefferson Street, Monument, CO 80921.

Please use the West or North entrances!
